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DataPro Solutions Newsletter - November 2009.

Special Thanks to You...Our Customers

Dear Valued Client:

First and foremost, we want to thank you for your continued business partnership with DataPro Solutions. Our aim is to assist you in areas that will result in increased employee productivity and increased profit margins.

If there is anything we can do to enhance your service experience, or if we are not meeting your expectations, please feel free to contact Bob Bordonaro (ext 324) or Tony Cook (ext 315). Our main #'s are (509) 532-3530 or (888) 658-6881.

Best wishes for continued success in your future business endeavors. Thank you again for choosing DataPro Solutions; we look forward to a long working relationship in the years to come.

DataPro Solutions Executive Team

Biometrics and Labor Management

We have been in search of a way to track the way groups and individuals spend their time in various capacities for ages, and the ability to keep track of attendance has implications for the business sector, law enforcement and government as well. There have never been more accurate technologies as helpful to people in search of a way to keep track of group activity as biometric time and attendance technology.

So what is biometrics? Biometrics takes your unique physical characteristics and uses them for identification of your identity and verification that you are doing something you've been authorized to do. Your hand print, finger print, iris patterns, and even your voice can be used to ensure that you are who you say you are, and to let people know that you've been given permission to do whatever it is you're attempting to do.

These technologies allow an employer an unparalleled means of knowing who was doing what, and when they were doing it, and others in charge of large groups the ability to know who is in attendance at any given point in time. Labor Management and tracking of time and attendance becomes a breeze.

The simplest application in this sense is for an employee to use a hand or thumb print to let an employer's system know when s/he enters and leaves the office. There will be an automatic log of the hours worked, and when exactly the employee was in attendance.

Even if the employee works offsite, the technology can be used electronically over the internet to ensure that an employee's time is tracked. The employer can have the system tell not only when the employee was working, but also what they were working on and how long they spent at a given task.

Biometrics can be used to ensure that a given person is where they are supposed to be, accurately. Whether it be for business or law enforcement, you can make sure someone is in attendance at any given point in time by having them use a hand or thumb print to verify their identity every so often. A biometric marker cannot be forged or faked in some way.

For people dealing with large groups, I.E. teachers with a class of students, biometrics can be used to mark attendance and ensure that everyone who is supposed to be with the group is accounted for in a fool proof method.

Biometrics technology has advantages for tracking time and attendance not only for the private sector, but also for law enforcement and government. Whether on or off site, employee activity and attendance can be tracked, as well as their access to secured data. The task of keeping large groups of people safe and together is made easier through the use of biometrics for identification of individuals.

For more information or to find out how our solutions can benefit your business, contact Tony Cook at tonyc@datarpronw.com or call (888) 658-6881 ext 315

Labor Management Systems Save You Time and Labor

Tracking your workforce can be a difficult and tedious task, especially if you have not yet upgraded to an automated labor management system. Automated labor management systems provide real-time performance data to management by orchestrating people, processes and technology. Implementing a labor management system will typically yield an 80% reduction in manual effort, a 3% savings in total payroll (labor cost) and the visibility to make better workforce management decisions. Labor Management solutions provide depth, flexibility and utility in the following areas:

Data Collection: The ability to directly interact with the employee to gather raw time, leave and labor data through the use of any data collection method that is appropriate for your employees. Data collection methods include biometrics, web, badge readers, telephone, mobile devices and PC. These methods will report information directly to your labor management software.

Exempt Time Collection: Provides a solution for the non hourly employees and allows for a different method of time accounting for the salaried employees. Examples of other time accounting methods include Honor Time Reporting which records only the hours that the employee does not work, or Positive Time Recording which records time for project management purposes.

Time Accounting: Calculates time by applying your rules to the raw data collected-including overtime, premiums, rounding and labor distribution. Robust labor management software systems will have the ability to customize the system as necessary in order to handle more complicated pay rules.

Labor Distribution: Accounts for time worked by location, department, branch, cost center, job, position, project, or any other names you may need.

Reporting: Generate accurate, real time data to the appropriate decision makers. Few Labor Management systems have the ability to utilize Push Technology where data is sent directly to your system real time rather than collected in a batch format.

Attendance Tracking: Maintains an attendance calendar for each employee with multiple years of data, and eliminates favoritism by enforcing the organizations attendance policy in a fair, non biased manner. Attendance tracking, also known as Exception Reporting, tracks such infractions as absenteeism, tardiness, early arrival, late departure, long breaks, meals, or other attendance events that might be important to your organization.

Interfacing: Database integration with applications including Payroll, ERP and HRIS.

Hosting: This method, also known as SaaS (Software as a Service, an upgrade from the commonly known ASP hosting), provides all the benefits of a time and attendance system without the IT requirements for the database, server hardware, operating system, data backups, security management, system management, service packs and patches. In fact, an advanced Labor Management system can be setup without ever having to install any software on your employee workstations or network.

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Microsoft Case Study

Gutterman Services - New OS Nails Down Compatibility and Productivity Concerns for Home Improvement.

Gutterman Services located in Sterling, Virginia, is a family-owned business that is genuine down to its roots. Begun in 1986, the company has remained committed to the highest quality products combined with uncompromising service. However, Gutterman Services is experiencing growing pains. Managing thousands of documents, a large payroll, and the onslaught of seasonal business, has slowed productivity. With the IT expertise of District Computers, a Microsoft® Gold Certified partner, Gutterman is discovering features in the Windows® 7 operating system that are helping it build a better business. While using legacy software, features in the new operating system are helping to better navigate a plethora of documents and improve the overall productivity of Gutterman Services.

Click on the link below to read the rest of the story.

[Gutterman case study](#)

Microsoft Big Easy Promotion is back again

The Big Easy Offer 3.0 is back for a limited time from November 1, 2009 through January 2, 2010.

Customers who make a qualifying purchase during the offer purchase period will earn money back in the form of a partner subsidy payout that can be used for implementation of their Microsoft solution including software, hardware and services. Customers who purchase more than one product group can earn higher payout amounts.

For assistance in finding the right Microsoft products and solutions that fit your needs, call or email Tony Cook. tonyc@datapronw.com or call 888-658-6881 or 509-532-3530 ext 315